

HAZELNUT  
GROWERS

O F O R E G O N<sup>™</sup>

## NGS Summer Tour

August 7, 2013

St. Paul Rodeo Grounds – St. Paul, OR

*Grower Owned... Grower Committed*

# GROWER OWNED. GROWER COMMITTED.

## **OUR TOP 5 COMMITMENTS TO GROWERS:**

- Never forget who we work for...HGO Growers.
- Strive to ALWAYS deliver the highest returns to Growers.
- Advocate for Growers and Grower Associations.
- Continuous improvement in everything we do.
- Active involvement in the Hazelnut Industry, locally and globally.

## **OUR 50/50/50 GOAL:**

- 50% of the Oregon Hazelnut Crop.
- 50% of our sales mix as in-shell and 50% as kernel products, without compromising on margin.

# PROPOSED MERGER

## Hazelnut Growers of Oregon (HGO) & Wilco Farmers

*Please refer to the informational pieces (like the FAQ's and Plan of Reorganization) in the packet for details on the Proposed Reorganization / Merger. This presentation was built to have Doug and Jeff discussing the details with the presentation so complete information includes the other documents in the packet that cover the added content.*

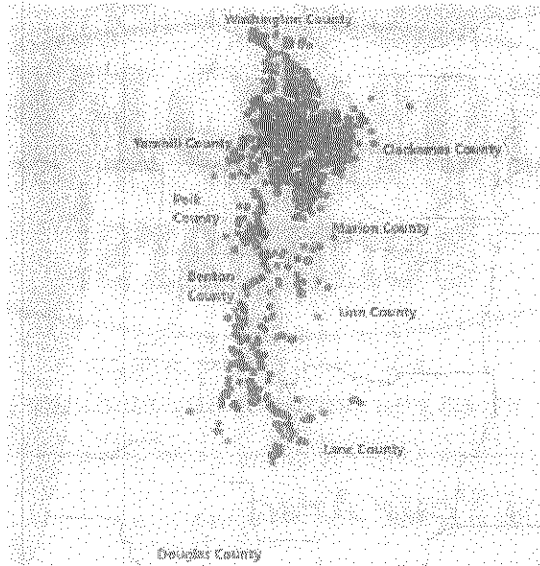


## Who is Hazelnut Growers of Oregon? (HGO)

- HGO is the co-op
  - Westnut is the wholesale brand
  - Oregon Orchard: the retail brand & outlet store
- Processing Plant in Cornelius, OR
- 12 Receiving Stations throughout the valley
- 9 Member Board of Directors
- 185 Member Growers (HGO)
  - 86 Cash Growers (Westnut)



## Oregon Hazelnut Acreage in 2015



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## More about HGO

- 10,000 tons average crop receipts
- 30% share of total crop
- Largest Domestic Supplier of Hazelnuts
- **HGO's TOP 5 COMMITMENTS TO GROWERS:**
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